



Florida's Electric Future:

**How FPL's electric vehicle program is helping
to change the current way you live & work**

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10/21/2015

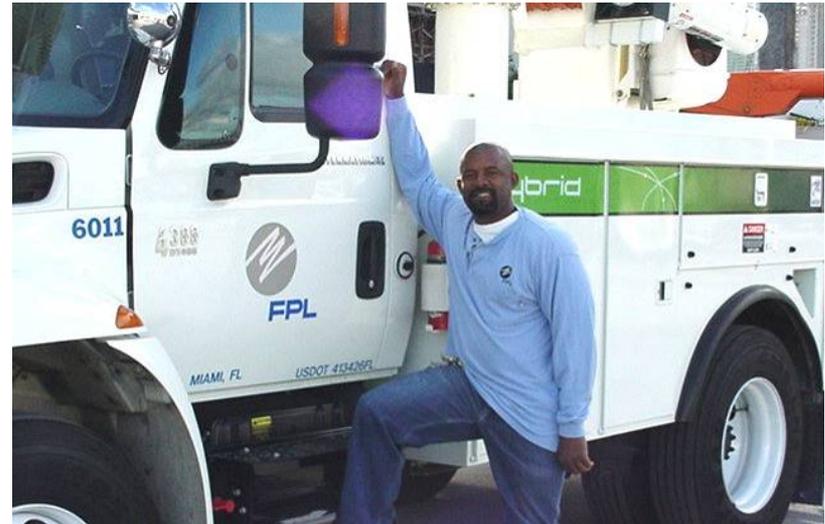
Agenda

- **FPL's Electric Fleet**
- **FPL's EV Program**
- **Commercial Electrification**
- **Drive Electric Florida**
- **Our Future is Electric**

FPL operates one of the largest EV fleets in the nation with hundreds of plug in electric vehicles

FPL's Electric Fleet

- Involved with EVs since 1990's
- First utility to put a medium-duty hybrid bucket truck into service in 2006
 - Deployed first plug-in hybrid electric bucket truck in 2008
 - Over 70 in fleet today
- Wide variety of plug-in electric hybrids and fully electric vehicles today



FPL believes in the bottom line savings that EVs can produce

In addition to operating EVs in our own fleet we also look to help our residential and commercial customers save money with EVs

FPL's EV Program

- Help educate our customers on the benefits of electric vehicles and how EVs can help them save money and meet any sustainability goals they may have



Get charged up!

<p>Save money "Plug in" and spend far less than you do at the gas pump</p> 	<p>Clear the air Say goodbye to tailpipe emissions</p> 	<p>Support energy independence Fuel your car with American-made energy</p> 	<p>Enjoy the ride! Feel the excitement of quick, quiet and smooth acceleration</p> 
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CHANGING THE CURRENT.. www.FPL.com/ElectricVehicles

Additional opportunities exist in the commercial space, therefore FPL launched a program to further help its commercial customers

Commercial Electrification

- **Electricity is not just better for cars!**
 - There are a number of electric transportation technologies in the market place today that can offer our customers savings
 - We look to help our customers navigate the various options they have and how those options may save them money and meet their sustainability goals



Electric drive is the future for most transportation and operational needs

Our company also helps promote Drive Electric Florida, which works to promote policies to encourage adoption of EVs

Drive Electric Day at the Capitol



Extensive Media Coverage –
Television, radio, print and web



Networked with more than 300
people, including meetings with
more than 24 legislators

Work will continue to identify and socialize policies and actions to further electrification – leading to sponsored legislation for 2016 session

The automotive industry is investing billions in EVs and battery technology with about 20 new models coming soon

Our Future is Electric

	Make	Model	Type	Body Style	Battery	AER	Launch
	Hyundai	Sonata	PHEV	Sedan	9.8	22	Q1 2015
	Chevrolet	Volt	PHEV	Hatchback	18.4	50	Q3 2015
	BMW	X5	PHEV	SUV	9	20	Q3 2015
	Audi	A3 etron	PHEV	Wagon	8.8	30	Q3 2015
	Mercedes	C350	PHEV	Luxury sedan	6.2	20	Q4 2015
	Tesla	Model X	BEV	Crossover	TBD	250	Q4 2015
	Mercedes	S-Class	PHEV	Luxury sedan	TBD	TBD	Q4 2015
	Volvo	XC90 T8	PHEV	SUV	9.2	20	Q4 2015
	BMW	328e	PHEV	Luxury sedan	TBD	22	Q1 2016
	Mitsubishi	Outlander	PHEV	Crossover	TBD	TBD	Q2 2016
	Audi	Q7 etron	PHEV	SUV	17.3	25	Q4 2016
	Chrysler	Town & Ctry	PHEV	Minivan	TBD	TBD	Q4 2016
	Volvo	V60	PHEV	Wagon	TBD	TBD	Q4 2016
	Nissan	Leaf	BEV	Hatchback	TBD	TBD	Q4 2016
	Chevrolet	Bolt	BEV	Hatchback	TBD	200	Q4 2017
	VW	Cross Coupe	PHEV	SUV	14.1	20	Q4 2017
	Subaru	TBD	PHEV	Crossover	TBD	TBD	Q4 2017
	Porsche	Pajun	BEV	Luxury sedan	TBD	TBD	Q4 2018
	Jaguar	F-Pace	BEV	Crossover	TBD	300	Q2 2019

Let FPL help you identify how electric vehicles can help you today

